



The Laboratory Dentists Trust

At Kuwata Pan Dent, we build meaningful partnerships with dental professionals, while meeting your distinct needs for each patient. When you work with Kuwata, our technicians are an extension of your team. Your patients are our patients. Your success is our success.

The Kuwata Pan Dent Difference | TECHNOLOGICAL EXCELLENCE

Combining Mastery with the Latest Innovation

At Kuwata Pan Dent, your patients' satisfaction is our top priority. Each day, every team member works to build and maintain meaningful partnerships with our dental professionals. We rise to any occasion to meet your distinct needs for each case. From single tooth replacement to complex full-arch restorations — we are there for you. When you work with Kuwata, we become an extension of your team. Your patients are our patients. Your success is our success. That's the Kuwata difference.



The Kuwata Pan Dent Difference | PRODUCTS & SERVICES



Services With The Highest Quality Products You Can Confidently Prescribe

Kuwata Pan Dent's dedication to craftsmanship is complemented by rigorous adherence to the highest safety and quality standards for the materials used in your patients' restorations. Our team of expert technicians utilize premium materials with the latest technology to craft all restorations. Everything we create has the unparalleled esthetics and durability your patients want.



The Kuwata Pan Dent Difference | QUALITY & PRECISION

The Perfect Fit the First Time

Every restoration we do is backed by Kuwata's 45 years of experience, ongoing education and a team of top industry technical experts. Our superior support is unmatched, offering both in-house and chairside service to ensure every case is right, everytime.



The Kuwata Pan Dent Difference | IN NUMBERS

350

Smiles and oral health quality improved for patients of our client dentists

000+

10 000+

Dentist clients trust the service, collaboration, innovation and precision of Kuwata technicians

40+

Years of dedication to the artistry, craft and technology of restorative dentistry

26

Employees delivering the highest quality products and service to help dentists help their patients

1

Founder whose vision and commitment to oral health and progressing dental technology made Kuwata Pan Dent what it is today.

The Kuwata Pan Dent Difference | EVENTS



Events

DENTAL ESTHETICS LECTURE WITH DR. LESLIE STONE HIRSH AT KUWATA PAN DENT



The Kuwata Pan Dent Difference | NEWS & RESOURCES

Media/Content Title

Intro to piece



NEW YEAR, NEW SMILES: 3 Dental Trends in 2024

The Kuwata Pan Dent Difference | ARE YOU READY FOR RELIABLE RESTORATIONS?

Testimonial

DENTAL ESTHETICS LECTURE WITH DR. LESLIE STONE HIRSH AT KUWATA PAN DENT



FORM FILL

A Q&A with Dr. Arthur Yeh of Dr. Arthur Yeh & Associates

How important is your relationship with your dental lab in providing high-quality dental care to your patients?

At Dr. Yeh & Associates, our goal is to deliver beautiful and long-lasting dentistry for our patients. In order to do that, we need the help and expertise of a lab like Kuwata. They are true masters of their craft and they understand what it takes to provide high-quality and long-lasting work. We work with them on mostly fixed restorations like crowns, bridges, veneers. Rarely are there issues with the fit of restorations; they are able to deliver the vision I have for my patients.

The success of our dental practice boils down to two things: whether or not we are making a positive impact on our patient's lives, and if we are cultivating an atmosphere where team members are proud to work. Partnering with Kuwata allows our patients to have great dentistry and it allows our team members to be proud of their doctor's work.

How would you describe your practice's experience partnering with Kuwata?

At the advice of the previous owner of our practice, who raved about their workmanship, I started to use them. Immediately noticed how attentive they were to my needs and my preferences. Restorations came back fitting perfectly. They had an amazing account representative who really made sure that it would be easy working together.

And, just like any partnership, communication is key. I have never worked with a lab that is as communicative as Kuwata. If both sides are trying to deliver excellence everyday, it is crucial for that to occur. We are always texting or calling each other to discuss cases to ensure their success. Some of these details are so minute that many labs will not even notice them, but Kuwata is always looking out for these details to maintain their very high quality control. If there is ever an issue on their end, they are quick to identify it and resolve it with little inconvenience to us.

What do you value most about working with Kuwata?

Delivering high quality dentistry is one of our core values. So I want to make sure I am confident and proud of the dental work that I am doing. Knowing that I have a lab like Kuwata, that is dedicated to making high quality restorations, gives me that confidence. Kuwata is consistent in their product. They know that their quality is top of the line and they strive to consistently deliver that to their clients.

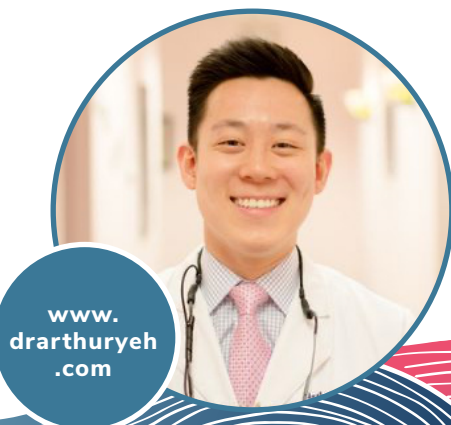
The benefits of Kuwata compared to other labs is their attention to detail and their precision. It is very rare that major adjustments are required when seating restorations. Other labs just may not deliver the level of fit, anatomical design, and beauty that Kuwata can.

Can you describe the process of working with Kuwata to create a custom prosthesis, such as a crown or bridge, dentures or veneers?

The process really starts with the doctor having a high standard for what they are giving the lab. If we are going to desire and expect great lab work, we need to have a solid clinical foundation and a desire to provide the very best to the lab. When I can provide my best, I know that Kuwata can take that information and execute on their end. Creating custom restorations is very straightforward. You do your dentistry and provide a high quality scan or impression with easily defined margins and include some photos with a digital SLR camera for any custom esthetics that you want designed into your restoration. Sending a case digitally is extremely easy. We get our records and scans and then send them over to Kuwata with any special instructions. After having expressed my preferences and constantly providing feedback to them, they know how I like my cases to be made. I always request a phone call to talk to the technician to review final details and considerations. From there, they do the magic and create the restorations and we deliver them.

In one word, how would you describe Kuwata? And why?

Dedication. They are dedicated to their craft and to their clients. They are dedicated to making sure that their clients are having the best possible experience so that they can create the most beautiful restorations. They are always hosting CE events and encouraging doctors to stay abreast of current advances and technologies. Their drive and dedication allow them to be one of the best dental labs out there.



A Q&A with Alexander Drew DMD, MS

Kuwata Pan Dent sat down with maxillofacial prosthodontist, Dr. Alex Drew of Drew Family Dental, to talk about his experience working with Kuwata. Dr. Drew is a graduate of the University of Pennsylvania School of Dental Medicine. He earned a specialty certificate in Prosthodontics and a Master of Science from Columbia University College of Dental Medicine and completed a subspecialty fellowship in Maxillofacial Prosthetics at Memorial Sloan Kettering Cancer Center. Drew Family Dental is located in Summit, New Jersey.

How important is your relationship with Kuwata in providing high-quality prosthodontic/cosmetic dental care to your patients?

I would not be able to provide high quality dental care to my patients without excellent laboratory support. Kuwata is an essential part of my prosthodontic team. Kuwata and I have had a successful partnership from the start of my prosthodontic practice. I continue to learn and evolve with Kuwata due to the constant changing dental technologies and materials. Close collaboration with Kuwata enables me to have the highest degree of confidence that the product I am delivering has been well thought out and executed.

What do you value most about working with Kuwata? What are some of the benefits of working closely with Kuwata?

Communication is the most valuable aspect of working with Kuwata. I discuss cases, workflow, prosthetic design, and material selection with their highly trained and skilled technicians to make sure we get the most ideal outcome for each patient.

Kuwata communicates with me through phone calls, text messages, and e-mails. We share clinical and laboratory photos to make sure we are all on the same page about a case. This makes the communication process very easy.

Can you describe the process of working with Kuwata to create a custom prosthesis, such as a crown or bridge, dentures, or veneers?

Kuwata is the only laboratory that I use for fixed tooth and implant prosthetics. For highly esthetic cases, my patients will physically go to the laboratory for a custom shade match. With detailed communication, we achieve a custom prosthesis that matches the functional and esthetic needs of each individual patient.

In one word, how would you describe Kuwata?

Quality. Quality Technicians. Quality Staff. Quality Work. Quality Outcomes





NOT ALL DENTAL LABS ARE CREATED EQUAL.

Ask your dentist about safety, comfort, and longevity of your dental restoration.

The quality and craftsmanship of your implant matters

When you need dental restorations, such as dentures, crowns, and bridges, do you know what type of lab your dentist uses?

Why does this matter? The fact is, not all dental laboratories are created equal.

Dental technology's rapid advance has given rise to economy-priced and quick-turn-around labs. While getting your new device quickly is nice, an implant is a customized and permanent fixture in your mouth. When labs promise "quick-and-cheap" devices, mistakes often follow, which leads to complications, discomfort, and other health concerns.

To ensure that you achieve better health outcomes, as well as safe and beautiful dental restorations, patients should understand the origin of their dental restorations, the materials used, and the certification skill, and attention to detail of the dental lab.

WHAT MAKES A GREAT LAB

Quality and source of materials

The quality of materials is a vital part of your restoration. Labs should use only the safest materials sourced from vetted and reputable vendors. Certified labs have high standards in every aspect of what they do. The best labs work closely with vendors they know and trust, ensuring they always adhere to the FDA rules and regulations. Poor materials can be a safety hazard and lead to health risks.

Attention to detail

Dentistry is a profession of precision and accuracy. When your dentist takes your impressions or performs an intraoral scan, they want to obtain exact measurements, ensuring your device fits perfectly in your mouth. An ill-fitting device is not just a nuisance; it can cause significant pain and discomfort. While a dentist may be able to adjust your device, if the fit is poor enough, they may need to start over. A prosthesis that doesn't fit can lead to additional oral health complications, and more expenses.

Ensuring esthetically pleasing results

How restored teeth look is as important as how they fit. Proper shading of your implant is critical, but matching your natural shade is one of the most difficult parts of restoration. A reliable lab offers numerous shading options and works closely with your dentist to ensure your smile looks natural and makes you confident.

Skilled and certified technicians

The most respected dental labs hire certified technicians. Certified technicians must pass rigorous tests that ensure they are highly skilled. Well-trained technicians continuously check that the lab's devices meet the highest quality, aesthetics, and accuracy standards. Labs with long-tenured technicians are most valuable, as they will have the experience and knowledge to deliver on your case.





WHAT TO LOOK FOR

Made in the USA by a Certified Dental Lab

Each custom-made dental restoration should be clearly labeled with "Custom Dental Device Made in the USA" and "This case was manufactured in a Certified Dental Laboratory."

Traceability Assured

Traceability means following a material's path from the beginning of the supply chain to the final product. A dental professional can view a laboratory's dental record outline for every restoration.

Quality Management

The laboratory's quality management system should be regularly audited by an impartial third party. Kuwata is an ISO 9000 certified lab, the highest level of quality management system certification.

Customer Satisfaction

Like your dentist, the laboratory must be committed to meeting every patient's expectations for a quality restoration. An excellent dental lab will be transparent, answer questions, and work closely with the dentist to produce the best outcomes.

Your Dentist's Lab

Your dentist works with Kuwata Pan Dent, a Certified Dental Laboratory. Kuwata is considered one of New Jersey's finest dental laboratories and utilizes only the safest and best materials for your restorations.

BECAUSE YOUR DENTIST HAS CHOSEN KUWATA PAN DENT, YOU CAN REST ASSURED THAT:

Your Dentist Cares and works with a dental laboratory committed to meeting specific standards for quality assurance, safety, business, and manufacturing processes.

Your Dentist Knows that by choosing a reliable and certified laboratory, patients can rest assured that nothing will affect the quality and safety of your dental restoration.

Your Dentist Recognizes the difference between different dental labs and the importance of having custom work crafted by trained and talented dental technicians.

Your Dentist Understands that the aesthetics of your device are as valuable as any other detail. A well-trained and skilled dental technician will consistently produce high-quality restorations that match each person's natural smile.



KUWATA PAN DENT
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www.KuwataPanDent.com

Please contact us with any questions. Your safety and satisfaction are always our first priority.



CERTIFIED
DENTAL
LABORATORIES



Kuwata
Pan Dent
is a certified
dental
laboratory.

NEED TO RUSH A DENTURE REPAIR OR RELINE?

Kuwata Pan Dent® is the laboratory dentists' trust for exceptional service and support for urgent cases.



When dentures are damaged or broken, patients need a convenient, quick, and dependable way to get them repaired or relined. As their dentist, partnering with a reliable, skilled, and highly-communicative lab ensures that your patients receive the best and fastest outcome the first time.

Kuwata Pan Dent's rush denture repair or reline service provides quick and convenient service without sacrificing the quality of work or materials. Every case is expertly managed by one of our experienced and certified dental technicians. We combine the latest innovations with our expert craftsmanship to guarantee that each case is handled efficiently and accurately. Our staff is ready to provide the technical support you need. We communicate and work closely with you to find the best solution for your patient.

We never cut corners or sacrifice quality, and we only use FDA-approved dental materials and supplies. Kuwata has been ISO certified since 2000 — more proof that we hold to the highest standards.

With advance notice, we can:

- Add or replace teeth
- Add a wire clasp
- Reline or rebase

When you trust Kuwata, you trust a lab that works with your patient's satisfaction in mind to get them back to eating, speaking, and smiling naturally as quickly as possible.

Rush Service Order Information

Call **(877) 377-4455** to preschedule your rush repair. All rush cases **MUST** be pre-approved by our staff. Your prescheduled case can be ready for pick up or shipping on the same day at no additional charge. Please ensure the case is in our hands by 9 AM, with the box clearly marked "RUSH REPAIR."

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CERTIFIED
DENTAL
LABORATORIES



Kuwata Pan Dent
is a certified
dental laboratory.

Our Products

Fixed and Implants

Our team fabricates the highest quality esthetic fixed restorations from carefully selected materials and offers the best in implant technology to ensure patient satisfaction and successful procedures. Our work ranges from simple crowns to complex custom abutments and implants of multiple units.

Removables

Kuwata-made removable dentures are crafted for comfortable fit and superior function. We utilize the latest materials and tools to ensure that our long lasting and highly esthetic restorations appear as genuine as natural teeth.

Services

Kuwata technicians partner with our dentist clients to ensure delivery of the best outcomes. We provide a Chairside Conversion service to assist in streamlining complex cases. Our technicians can also provide Guided Surgery support, collaborating with surgeons and dentists to create surgical plans that ensure optimal placement of implants and achieve the best prosthetic results.

ISO 9001 Certified

Kuwata is only one of two other dental labs in the country with an ISO 9001:2015 certification. This certification is regarded as the international standard for quality management systems.



- **350,000+**
patients served with
new smiles and improved
oral health
- **10,000+**
dentist clients that trust
the collaboration, innovation
and precision of Kuwata
- **50**
years of dedication to the
artistry, craft and technology
of restorative dentistry
- **26**
employees delivering the
highest quality products and
service to help dentists help
their patients
- **1**
founder whose vision and
commitment to oral health
and progressing dental
technology made Kuwata
Pan Dent what it is today



Visit our site to learn more:
KuwataPanDent.com

877.377.4455
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185 Ridgedale Avenue
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Painless Implant Surgery is Possible with Kuwata Pan Dent® Surgical Guides

Dental implants are not easy. Due to restricted space, dental implant sites can be difficult to see and even harder to access. Preoperative planning of your patient's implant procedure provides fundamental advantages that result in greater accuracy, improved function, and better esthetics. It also allows dentists to perform restorations faster, offering patients a more comfortable procedure and shorter recovery times.

Surgical guides help advance restoration procedures and outcomes by providing surgeons with the greatest precision and are available to use for most situations, from one-tooth implants to full-arch edentulous restorations. The accuracy of a guided protocol ensures the best outcome — the perfect fit the first time.

Kuwata Pan Dent Surgical Guide Process

1 | CREATE A CASE

Provide Kuwata Pan Dent an intraoral CT scan or oral CT scan.

2 | DEVELOP A PLAN

Collaborate with a Kuwata professional to determine optimal placement.

3 | FINALIZE PLACEMENT

Complete the plan with the help of Kuwata's diagnostic services.

4 | DESIGN GUIDE

Kuwata develops an expertly-designed guide based on the preoperative plan.

5 | PRINT GUIDE

Kuwata sends you the fabricated guide for your surgery.

Our 1:1 consultations and diagnostic services provide greater peace of mind, deliver ideal outcomes, and improve patient satisfaction. Kuwata's surgical guides will give you and your patient something to smile about.

Kuwata Pan Dent is ready to assist you with collaborative planning for over 40 implant systems — and there is no need to buy software. Contact us today to learn more about the types of surgical guides available or to speak with one of our professionals.



877.377.4455

www.KuwataPanDent.com

WHERE ARTISTRY, MASTERY AND DENTISTRY MEET

Kuwata Pan Dent is a top-quality, pioneering dental laboratory with a Japanese heritage of precision and innovation. Recognized as a leader in the field of restorative dental appliances, Kuwata's world class restorations are designed, crafted, and delivered by a team of expert technicians.



Our People

Starting with our founder, Masahiro Kuwata, Kuwata Pan Dent's legacy is its highly trained and skillful lab technicians. We boast 11 CDTs and RDTs on staff with many being Kuwata employees for 10, 20 or 30 years. Our team of experts has served the needs of over 10,000 prosthodontists, periodontists, and general dentists since 1976.



Our Technology

Kuwata takes pride in our focus on dental innovation. From 3D scanning technology to CAD/CAM design and fabrication, our lab utilizes the most advanced tools for creating the finest restorative dental appliances available. We work with every provider of intraoral scanner technology to accept digital cases driving efficiency and accuracy.



Our Training

Ten of our senior technicians are Japanese-trained Registered Dental Technicians with the highest level of dental technical training. Additionally, many of our staff are Certified Dental Technicians with schooling and training from the best in the U.S. Every year over 180 technician hours are invested by our team in keeping up to date on the latest dental technology.



OVERCOMING COMMON RESTORATION CHALLENGES

A photographic guide for dentist and laboratory communication

Dental professionals face many challenges when case planning for a patient's restoration. When restoring multiple units, implants, and long edentulous spans, a common challenge is the lack of reliable landmarks on the master cast. Natural asymmetry, angled tooth preparation, and errors in trimming the master model base can contribute to a misinterpretation of the correct alignment of the working model.

In addition to sending a study model we recommend including these six separate images with your case for the most effective communication with the laboratory.

CAPTURING TEETH & FACIAL RELATIONSHIPS

The first three photos capture the unique relationship between the patient's teeth and facial features as well as other necessary views to ensure a proper fit of the restoration.

FULL FACE



The full-face photo shows us the relationship between the teeth and face, as well as the tooth's relation to the arch, midline, interpupillary line, and incisal edge. Take the full-face image directly in front of the patient and use a solid-color, non-distracting background (white, gray, black). When possible, the operator and patient should be at the same height so the resulting view is not from below or above the patient's eye level.

SMILE VIEW



A photo of the patient's smile shows us the smile line, lip height, tooth angulation, midline position, and length of the teeth. The patient should exhibit a natural smile for this view, a full smile, and hydrated teeth, followed by the complimentary full-face view at repose. To avoid shadowing behind the patient, ensure that the patient is not up against the background but slightly in front of it.

RETRACTED FRONTAL VIEW



In both fixed and removable restorations, the incisal edge position is critical. The teeth must be together in maximum intercuspation to achieve the retracted-anterior (frontal) view shot. Cheek retractors should be used with the lips retracted outwards and away from the teeth. Whenever possible, minimize the appearance of the cheek retractors in the image.

CAPTURING THE RIGHT SHADE

The final three photos show the patient's tooth color nuances and characterization that help achieve a natural, esthetically pleasing result. Getting the proper angle and having enough light on the teeth and tabs can be challenging. Please note that slightly different exposures and light reflections may make comparing the two photographs more challenging and inaccurate. We recommend taking several pictures, one with each shade tab. Kuwata's skilled ceramists can lightly alter the value to match the target tooth when the value tab is imperfect.

CLOSE-UP WITH SHADE GUIDE



Take shade photographs using multiple shade tabs and without a mirror. Hold the shade tabs vertically or horizontally in the same place as the buccal surface. Place the shade samples on the natural teeth, incisal edge versus incisal edge, to avoid unwanted shadow formation. Zoom in and place the two closest value tabs near the target tooth and take the photo.

UNOBSTRUCTED SHADE VIEW



Eliminate the superficial glare that blocks essential color information, allowing unobstructed visualization of surface and subsurface enamel characteristics, aiding in the final restorative shade choice.

SHADE GUIDE



Capture the closest shade samples. Remember to write the desired value tabs and other notes on the RX.



Our lab technicians are here to assist you throughout the process. If you are having issues and require technical assistance with digital photography, please contact:

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877.377.4455

KPD@KuwataPanDent.com

Ways to Give Yourself the Gift of Reduced Chairside Time

One of the best gifts you can give yourself—and your patients—is reduced chair time for restoration procedures. Reducing chair time is essential for improving efficiency, patient satisfaction, and overall productivity. It's also easier on your bottom line.

Here, we go over three ways to lessen chair time and get your patients ready to show off their smiles during the holiday season and for years to come.

Digital Workflows and Technologies

Introducing a digital workflow into your office helps streamline your process and sets you up for the most accurate measurements and precise results. Analog impressions can eat up precious time and result in wasted material costs. The average traditional impression has been found to take up to 30 minutes, but if remakes are needed, the process must be repeated and often needs another patient visit. This unnecessary cycle leads to extended chairside time at a higher cost and can leave a bad impression (pun intended) on your patients.

- Digital intraoral scanners (IOS) help expedite the impression process, which takes approximately 1:30 to complete and requires no prep or material. The intraoral technique uses advanced imaging technology with state-of-the-art chairside software to capture the patient's bite in real time with intricate detail.
- Other technologies used for planning, designing, and manufacturing restorations, like CAD/CAM and surgical guides, help generate quicker, more accurate results. 3D scanning and printing technologies can help your patients visualize their diagnostic and restorative results before you send their cases to the lab.
- Dental laboratories should also offer streamlined order processing and online portals for order tracking and communication. This way, you can submit orders, including digital impression files, prescriptions, and other necessary information, making for a quicker turnaround time.

Partnership with Your Lab

Your dental laboratory plays a crucial role in reducing your chair time. The right relationship can significantly reduce chair time and ensure high-quality, accurate restorations.

A high-quality, dedicated lab will offer:

- **Clear Communication.** Your lab should establish efficient communication channels between your office and the laboratory to clarify specifications and requirements. They will also be there when you need them, fielding any questions you have.
- **Continued Support.** Once restorations are placed, that doesn't mean it's all over. Post-placement support helps address any issues that may arise after the restoration is seated. Your

lab should provide guidance on maintenance and care instructions for the longevity of restorations.

- **Case Planning and Consultation.** Collaboration is essential between labs and dentists. From case planning to technical advice to optimizing treatment plans, working closely with your lab ensures that a lab understands your expectations and delivers an accurate device.
- **Quality Control.** Managing quality control measures helps minimize remakes and adjustments and ensures that all restorations meet high standards for fit, aesthetics, and function. An excellent lab will only use traceable, Made in the USA materials in their restorations—because you don't want to wonder what's really in your mouth.
- **Education and Training.** The best labs offer training sessions and resources to keep dentists and their teams informed on proper techniques and new material and technology trends that impact the quality of restorations.

Kuwata prides itself on fostering strong partnerships with our dentists and leveraging advanced technologies for all its cases. From start to finish, we work as an extension of your team. Our certified and experienced technicians help streamline and reduce your workflow times, keeping in constant communication with you and your team. We also only use high-quality, Made in the USA materials, providing durability and longevity. Our restorations are more often than not a perfect fit the first time. That's the Kuwata difference.

Kuwata Q4 Planning

Tis' the Season for Restoration Rushes: Prevent Q4 Rush

It seems to happen every year. A flock of patients come in between fall and the end of the year to have their restorations done. December, January, and February tend to be the biggest crown and bridge months for most practices. Whether it be from finally meeting their deductible, using the last of their HSA before they lose it, or just putting it off, it can create a longer list of people needing, and waiting for, devices.

While you can't force our patients to come in earlier, there are ways to alleviate the rush from these end-of-year orders.

Preparation and Planning

It's not always possible to know which cases will come in when, but the more you can strategically plan each case, the easier time you will have receiving their devices quickly. Knowing that these end-of-year rushes usually happen and that you can prepare is the first battle.

Here are some helpful tips to create more streamlined work processes for quicker delivery.

Plan and Schedule

When you begin to work on more complex cases, decide how many appointments each case will need and the steps you will need for completion. Schedule those out into a master calendar, a sort of blueprint for your whole patient roster.

Write down the procedure's name, and then treat every line on the card like a unit of time on your schedule. List all the steps in the order that you follow to complete a procedure. If you aren't already doing so in your pre-block, ensure you have a block of time each day to review and update your calendar as priorities shift. Or ensure whomever does this portion for you understands how you would like this to be set up and communicated to alleviate any miscommunications.

Once you know how long it takes, you can go into the schedule and start to mark off the time that will be needed and where in the process you can begin to work with your dental lab. This is key so that your team knows when to start the process, and your lab will also have the information they need to note the upcoming order.

Make your scheduling coordinator or team is aware of your goals, the importance of scheduling restorations, and the timelines involved in those cases. This will help with tip two as well.

Inform your Patients

The National Association of Dental Plans estimates only 2.8% of patients with PPO dental plans maxed out their dental coverage. Remind your patients early to check the remaining balance in their plans, as well as the rules and regulations of when the benefits need to be used.

You can do this with a friendly email to all your patients in the summer or early fall. You can also follow up with specific patients you know are waiting to come back in for restoration. Have staff call the patient to make their appointments and remind them to use their benefits. Patients often put things off, and gentle follow-ups are almost always welcomed — especially when you put it in the frame of saving them money and time.

Don't Hesitate.

Life gets busy, especially when our work is busy. At some point in time, most people will put off a task for the next hour or day, only to realize a week goes by. In other cases, some staff may not yet understand the importance of timing.

Partner with Your Dental Lab

The good news is that with the end of summer comes the end of summer hours and vacations, so dental laboratories are usually fully staffed again. Working with your lab is key in handling that end of year demand or devices that need to be rushed any time of the year.

The relationship you establish with your dental lab will greatly impact your, and your patients', experience. Your lab must be committed to meeting every patient's expectation for a quality restoration. As an added bonus, when a patient realizes they can depend on your team, they are more likely to return and recommend you to others.

Communication

The base of any successful relationship is clear and timely communication. An excellent dental lab will be transparent, answer questions, and work closely with the dentist to produce the best outcomes. They are your partner in each restoration and through this partnership, you are more likely to be able to solve problems quickly and obtain the right results the first time. You are never alone with the right lab.

Expertise

Labs should employ certified lab technicians, and that should include technicians with several years of experience. Dental technology is constantly changing, so the best labs offer regular training to their staff. A well-trained and skilled dental technician will consistently produce high-quality restorations that match each person's natural smile.

Quality

A dental lab should only be using the highest-quality A laboratory's quality management system should be regularly audited by an impartial third party. Labs should also be working with certified vendors, ensuring they can trace a materials origin. Traceability means following a material's path from the beginning of the supply chain to the final product. Dental professionals can view a laboratory's dental record outline for every restoration.

Find the Right Partner

Kuwata is an ISO 9000 certified lab, the highest level of quality management system certification. Our dedicated, certified technicians have years of experience and undergo continuous training to advance their knowledge and skills.

We also pride ourselves on our outstanding and personal customer service. A lab that is there for you at the ready makes a remarkable difference in delivering quality dental services catered specifically to your patient's needs and your overall success.

At Kuwata, your patients' satisfaction is always our number one priority. We are an innovative dental laboratory that focuses on the balance of technology and craftsmanship for restorative and esthetic dentistry. With Kuwata as a partner, we ensure your patients receive an accurate fit the first time.

Kuwata Pan Dent — December Newsletter

Subject Line: New year—new opportunities!

Preview copy: What's in store for 2024

[INTRO]

Happy New Year! 2023 was a great year for innovation, technology, and continuing to establish amazing partnerships. We were able to help numerous doctors and their patients, including a very special case with Riverside Oral Surgery for first responder Johnnie, who received the smile he deserved.

What's in store for 2024? As doctors adopt and adapt to digital workflows, we will be there for them. We are focusing on our services, the areas in which we can assist doctors with their restorations, supporting them through guided surgery, chairside assistance, and any other way they need a little extra help to ensure the perfect fit the first time. But do not worry; we still craft the high-quality, incredibly accurate restorations for which we are known. 2024 will be the perfect blend of technology and service that dentists need.

Happy New Year and here's to a wonderful 2024!
Yukio

[Trends BLOG [Image]

It's no secret that digital workflows are on the rise, but what else can dentists expect in 2024? One exciting technology that Kuwata features is FaceHunter™, an external 3D scanning tech that increases the amount of data that can be used to create the best-fitting restorations with the most pleasing esthetic results. Since it is newer, not all offices and labs offer FaceHunter, but for lucky patients in northern New Jersey and the broader New York City Metro, Kuwata Pan Dent Dental Lab provides this service. Read more about this and other 2024 trends in our latest blog.

[Read Blog](#)

[All on 4 [Image]

All on 4 is an excellent implant solution for partial or fully edentulous patients, ensuring more stable results. When you choose All on 4 from Kuwata, you receive superior support from our experienced conversion team. Watch our CDT Maite, who has been working on All on 4 cases for over a decade, go over parts of the process. She and her team are one big reason why Kuwata makes complex procedures more seamless and precise the first time.

[Watch Video](#)

[EVENTS]

Upcoming Events

Stay tuned for 2024 events.

Kuwata Pan Dent actively attends and sponsors local and regional events geared toward the dental community. Through sponsoring, hosting, and leading educational and informational sessions, we seek to engage our core community and provide support and understanding about the latest in dental technology and restorative dental appliances.

Join Us

If you are interested in Kuwata sponsoring an upcoming event or want to partner on an event at Kuwata's offices in Cedar Knolls, NJ, contact us today.